

NORFOLK HOUSING AUTHORITY
Norfolk , Massachusetts

REPORT ON AGREED-UPON PROCEDURES

December 31, 2016

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**INDEPENDENT AUDITORS' REPORT
ON APPLYING AGREED-UPON PROCEDURES**

To The Board of Commissioners
Norfolk Housing Authority
Norfolk , Massachusetts

We have performed the procedures enumerated below, which were agreed to by the Board of Commissioners, the Department of Housing and Community Development (DHCD) and management of the Norfolk Housing Authority, solely to perform the agreed-upon procedures, as prescribed by the Massachusetts Department of Housing and Community Development for the year ended December 31, 2016. The Norfolk Housing Authority's management is responsible for management decisions and functions and maintaining internal controls, including monitoring ongoing activities. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and the associated findings are presented in the Schedule of Agreed-Upon Procedures included in this report.

We were not engaged to and did not conduct an examination, the objective of which would be the expression of an opinion on the effectiveness of the Norfolk Housing Authority's internal controls or on compliance with certain provisions of laws, regulations, contracts, and grant agreements. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Board of Commissioners, DHCD and management of the Norfolk Housing Authority, and is not intended to be and should not be used by anyone other than these specified parties.



Braintree, Massachusetts
September 12, 2017

Housing Authority: Norfolk Housing Authority

Fiscal Year End (FYE): 12/31/2016
 Date AUP Conducted: 8/31/2017
 Executive Director: Chris Hannifan
 CPA: Guyder Hurley, P.C.
 CPA Phone: 617-376-6226

A. Rent Collection / Tenant Accounts Receivable / Account Write-Offs
 Number of Category Exceptions: 0 Category Rating: No Findings

A. Rent Collection – Walk-through of sample (Small - 3, Med - 5, Large - 7, Very Large - 9) of individual rent receipts to ensure all the following steps are being executed.	No Exception Found
1. Log of rent collected is complete, accurate and includes all necessary information.	NE
2. Post-dated checks for current amount due is not accepted payment by LHA.	NE
3. Trace amounts from receipt log to deposit slip for bank. Cash is deposited daily per DHCD guidelines (per Accounting Manual Sec. 8, p. 3). Except IF: LHA has only one administrative employee who deposits cash at least weekly.	NE
4. Reconcile tenant ledger with receipt log, bank deposit and General Ledger.	NE
5. What is on General Ledger matches bank statement (bank reconciliation) and Operating Statement and Balance Sheet (51-1 and 51-2 respectively).	NE
B. Rent Collection – Segregation of Duties	No Exception Found
1. Document and evaluate internal controls and segregation of duties for steps 1 to 5 above. For LHAs with only one administrative employee: if sufficient internal controls and segregation of duties are not in place, there are mitigating controls in place, such as reporting the frequency/amount of credit adjustments to the board or fee accountant.	NE
C. Rent Collection – Tenant Accounts Receivables (TAR)	No Exception Found
1. Aging of Tenant Accounts Receivable is matched to the General Ledger and to the Balance Sheet TAR (51-2).	NE
2. Draw a sample of uncollected TAR accounts (Small - 3, Med - 5, Large - 7, Very Large - 9). Rent Collection is in compliance with LHA rent collection policy (per Contract for Financial Assistance (CFA) and Management Plan IIIC).	NE
3. Allowance for Doubtful Accounts is determined in accordance with GAAP and LHA has evaluated estimate on annual basis. Reasonable allowance based on historical data. Repayment Agreements reconcile to the Balance Sheet/Operating Statements and are in accordance with DHCD policy.	NE
D. Account Write-Offs – Walk-through uncollected rent that was written-off.	Not Applicable
If no write-offs can be found, please select N/A option from drop down for <u>both</u> steps 1 and 2.	
1. Obtain detail of write-offs and verify that write-offs are in accordance with DHCD policy.	N/A
2. Documentation of Board approval to write-off account (board approval of write-off required per budget guidelines for Acct #4570 - Collection Loss).	N/A

Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
B. Payroll/Fringe Benefits	
Number of Category Exceptions: 0	Category Rating: No Findings
A. Wage Reconciliation	No Exception Found
1. Verify analytically (not to exact amount) that FYE-end wages gross payroll reported on the LHA's General Ledger for all programs and all employees matches actual wage amounts reported on Forms 941 and WR-1 (state and federal filings).	NE
2. Look at DHCD-approved budget <i>Schedule of All Salaries and Positions "Report"</i> in HAFIS and identify five highest paid salaries from all funding sources. Verify analytically (within % ANUEL increase for that year - exclude overtime in calculation for maintenance employees) that it matches the amount reported at FYE on the LHA's Top 5 Compensation Form (LHA should have a copy on file). Verify the amount reported on the Top 5 Compensation Form matches <u>exactly</u> the amount reported on reconciled Form 941 and the corresponding state online submission (mass.gov/lwd/unemployment-insur/employers/).	NE
3. LHA is in possession of DHCD-approved executive contract signed by the LHA, Executive Director and DHCD. If LHA can show that currently being processed by DHCD and was not returned to the LHA for failing to meet DCHD's requirements, LHA can produce the last DHCD-approved executive contract signed by the LHA, Executive Director and DHCD.	NE
B. Select a Single Pay Period:	No Exception Found
1. Trace timesheets/timecards to the payroll register.	NE
2. Test for completeness and accuracy.	NE
3. Proper controls and approvals are in place, i.e. employees sign timesheets, the Executive Director signs off on employee timesheets, and the Executive Director maintains a timesheet.	NE
C. Obtain a compensated absences liability schedule:	No Exception Found
1. Test for consistency with personnel policy (personnel policy required per Contract for Financial Assistance (CFA) and Management Plan IIa2) and reconcile to Balance Sheet (51-2) and General Ledger. If AUP conducted after 9/30/17, personnel policy includes (1) the limits on the amount of vacation and sick leave that will be accrued each year, and when and how such leave will be accrued; (2) a limit on the amount of accrued vacation that may be carried over from year to year, and; (3) a cap on the payout for accrued and unused sick leave at the end of employment per PHN 2017-14. Verify analytically future liabilities for employee benefits (particularly GASB 45 and GASB 68) are properly reflected on Operating Statement (51-1) and Balance Sheet (51-2). If GASB 68 actuarial reports were not received by the LHA in time for year-end financial statements, it is OK for LHA to report last year's GASB 68 numbers.	NE
2. Proper controls and approvals are in place, i.e. Executive Director approves employee compensated absences.	NE
3. Compensated absences should be tracked apart from the timesheets, and verification with timesheets should be performed.	NE
4. Accrued and Accumulated leave time matches. Time is accruing as it should.	NE
Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
C. Accounts Payable/Disbursements	
Number of Category Exceptions: 0	Category Rating: No Findings
A. Select a sample (Small - 3, Med - 5, Large - 7, Very Large - 9) of operating and capital expenditures (at least 1 of each type if have).	No Exception Found
1. Approval and Segregation of Duties	NE
2. Accuracy	NE
3. Supporting Documentation	NE
4. Allowability	NE
5. Allocation	NE
6. Classification	NE
C. Select a sample (Small - 6, Med - 10, Large - 14, Very Large - 18) of credit card/debit card statements. If no credit/debit expenditures can be found, please select N/A option from drop down for <u>all</u> steps 1 to 8.	No Exception Found
1. Approval and Segregation of Duties	NE
2. Accuracy	NE
3. Supporting Documentation (CPAs: include date, description of charge and amount of transaction for each purchase missing documentation below)	NE
4. Allowability	NE
5. Allocation	NE
6. Classification	NE
7. No Sales Tax Paid	NE
8. Card is in Housing Authority name; not Executive Director (or any other staff member) name.	NE
D. Select a sample (Small - 3, Med - 5, Large - 7, Very Large - 9) of employee reimbursements (include at least one travel reimbursement).	No Exception Found
1. Approval and Segregation of Duties	NE
2. Accuracy	NE
3. Supporting Documentation	NE
4. Allowability	NE
5. Allocation	NE
6. Classification	NE
Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
D. Inventory (Fixed Assets)	
Number of Category Exceptions: 0	Category Rating: No Findings
A. Obtain a copy of the depreciation schedules/fixed asset listing:	No Exception Found
1. Inventory listing includes both capitalized and non-capitalized items (such as refrigerators, stoves, community room equipment, office equipment, etc.) of \$1,000 or more. It also includes all necessary information, including a tag with an LHA-assigned number for all assets of \$1,000 or more (and all refrigerators and stoves of any value).	NE
2. Depreciation schedule/fixed asset listing includes all relevant assets of \$5,000 or more. It also includes all necessary information to sufficiently identify an asset. For vehicles, that includes the make/model/year and for modernization jobs the Fish number.	NE
3. Items on depreciation schedule/fixed asset listing are being accurately depreciated.	NE
4. Reconcile depreciation schedule/fixed asset listing to Form 51-1 (Operating Statement) and General Ledger and evaluate for completeness and sufficiency of detail.	NE
5. Verify analytically that items listed still exist and are in possession of LHA.	NE
6. Assets are appropriately allocated between Federal and State on General Ledger, Operating Statement (51-1), and depreciated according to which funds were used for purchase.	NE
B. Capitalization Policy	No Exception Found
1. Verify capitalization policy is within state established limits (per Accounting Manual, Sec. 16, p.3).	NE
C. Vehicles	No Exception Found
1. Confirm vehicles are listed on fixed asset listing, and trace vehicles listing to insurance policies.	NE
Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
E. Procurement/Public Bidding for Goods and Services	
Number of Category Exceptions: 0	Category Rating: No Findings
<p>For A to C below, examine the cash disbursements journal (or check register) as well as the contract register and identify purchases of goods and services during the year that should have been competitively procured. From these purchases that should have been competitively procured, select a sample (Small - 3, Med - 5, Large - 7, Very Large - 9) of known or possible procurements valuing \$10,000 or more; if possible when selecting the sample, include at least one procurement valuing \$10,000 to \$35,000 and one procurement valuing \$35,000 or more (for goods and services for MGL c. 30B only). If any in the sample were not competitively procured, enter as an exception in A. For sampled purchases that went through procurement, follow procedures under B or C below depending on the size of the procurement.</p>	
A. Competitive Procurement When Required	No Exception Found
1. Verify that sampled purchases for goods and services that should have been competitively procured as defined per MGL c. 30B were competitively procured.	NE
B. Known procurements valuing (pre 11/7/16 - \$10,000 up to \$35,000 OR post 11/7/16 \$10,000 up to and including \$50,000) (for goods and services for MGL c. 30B only). If no procurement can be found valuing \$10,000 up to \$35,000, please select N/A option from drop down for each step 1 - 7 below.	Not Applicable
1. (pre 11/7/16) Proper selection based on MGL c.30B s.5 IFB requirements/(post 11/7/16) Proper selection based on MGL c.30B s.5 solicitation of quotes requirements.	N/A
2. (pre 11/7/16) Documentation of solicitation of at least three oral or written quotes/(post 11/7/16) Documentation of a written purchase description with solicitation of <u>written</u> quotes from at least three persons.	N/A
3. Contract is DHCD-approved template or developed by LHA (not a vendor contract).	N/A
4. Contract was for not more than 3 years unless majority board vote allowed it to be longer.	N/A
5. Board vote is documented approving individual contract, or a board vote to delegate authority over certain contracts (by dollar threshold or other criteria) to an LHA staff member, usually Executive Director.	N/A
6. Contract did not go through automatic renewals unless renewals were part of the original procurement.	N/A
7. LHA Procurement Policy exists (per Accounting Manual Sec. 16, p.2) and is compliant with MGL c. 30B elements mentioned in 1 to 6 above.	N/A
C. Known procurements valuing (pre 11/7/16 - \$35,000 or more OR post 11/7/16 more than \$50,000) (for goods and services for MGL c. 30B only). If no procurement can be found in this value range, please select N/A option from drop down for each step 1 - 8 below.	Not Applicable
1. Proper selection based on MGL c.30B s.5 IFB requirements or MGL c.30B s.6 RFP requirements. (post 11/7/16 only: if using MGL C.30B s.6 RFP requirements, LHA must have a Chief Procurement Officer (CPO) conduct the procurement under c.30B s.6.)	N/A
2. (pre 11/7/16) Documentation of Newspaper advertisement two week prior to bidding process/(post 11/7/16) Documentation of Newspaper advertisement, LHA's Office and COMMBUYS two weeks prior to bidding process.	N/A
3. If contract was for over \$100K, it was advertised in the Goods & Services Bulletin.	N/A
4. If IFB, contract award went to lowest bidder. If RFP, contract went to lowest bidder or letter explaining why went with another bidder.	N/A
5. Contract is DHCD-approved template or developed by LHA (not a vendor contract).	N/A
6. Board vote is documented approving individual contract, or a board vote to delegate authority over certain contracts (by dollar threshold or other criteria) to an LHA staff member, usually Executive Director.	N/A
7. Contract did not go through automatic renewals unless renewals were part of the original procurement.	N/A
8. LHA Procurement Policy exists (Accounting Manual Sec. 16, p.2) and is compliant with MGL c. 30B elements mentioned in 1 to 7 above.	N/A
D. Obtain a copy of the contract register and verify:	No Exception Found
1. Contract register exists and includes all modernization as well as goods and services contracts (per Accounting Manual, Sec. 6, p.12)/PHN 2017-14.	NE
2. For each contract, it includes the following information: contractor, description, active/inactive, start date, end date, extensions available, contract award amount, change orders amount, contract expenditures to date and remaining value.	NE
3. Evaluate for completeness by analyzing the cash disbursements journal against the contract register.	NE
Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
F. Cash Management and Investment Practices	
Number of Category Exceptions: 0 Category Rating: No Findings	
A. Pull a mid-year and year-end bank statements:	No Exception Found
1. Test the monthly bank reconciliation to ensure that the following two match: General Ledger and bank statements (exclude deposits of rent collected as this was covered earlier).	NE
2. Checks that have been issued and marked on General Ledger but have not been cashed (not on bank statement), known as checks in transit are identified as a part of the reconciliation process.	NE
B. Bank and Investment Accounts	No Exception Found
1. Verify that banking and investment accounts are properly insured or collateralized (per Accounting Manual Sec. 16, p.7)	NE
Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
G. Operating Subsidy	
Number of Category Exceptions: 0	Category Rating: No Findings
A. Obtain copy of DHCD-approved budget exemptions. If no DHCD-approved exemptions, please select N/A option from drop down for step 1 below. 1. Compare DHCD-approved budget exemptions for direct reimbursement (as found in the ANUEL & Subsidy Worksheet - Section 8) to LHA record of actual expenses to the General Ledger.	No Exception Found NE
B. Revenue Reconciliation 1. Reconcile revenue to the General Ledger. Compare revenue reported in Accounts #3110, #3190, #3610 and #3690 in the Operating Statement (51-1) to the General Ledger to the amounts reported in the ANUEL & Subsidy Worksheet.	No Exception Found NE
C. Utility Reconciliation 1. Reconcile utilities to the General Ledger. Compare utilities reported in Account #4300 on the Operating Statement (51-1) to the General Ledger to the amounts reported in the ANUEL & Subsidy Worksheet.	No Exception Found NE
Exceptions Noted:	None noted
Internal Control Recommendation:	N/A
Authority's Response:	N/A

Housing Authority: Norfolk Housing Authority	
H. Annual Rent Calculation and Compliance	
Number of Category Exceptions: 1	Category Rating: Operational Guidance
To conduct A through D below, select a sample (Small LHA - 5, Medium LHA - 10, Large or Very Large LHA - 15) of tenant files (from programs 200, 667, 705); if the LHA has multiple property managers, at least one file should be selected per manager. Conduct A to C and E, if have MRVP, sample 10% (min:1 max:15) of leased MRVP units.	
A. Obtain the rent roll and HAP roll:	No Exception Found
1. Verify analytically the completeness of the resident population. (Rent roll and HAP roll support what is reported on Operating Statement Form 51-1).	NE
B. Timeliness of Annual Rent Calculation	No Exception Found
1. Verify timeliness of annual rent redetermination (occurs one year from move-in date or last annual recertification). Except IF: LHA can produce DHCD waiver for Chapter 667 annual rent redetermination requirement and has done rent redetermination once within 2 years of move-in date or last annual recertification).	NE
C. Accuracy of Rent Calculation	No Exception Found
1. Test rent calculation for proper verification of income, expenses and deductions.	NE
2. Verify family composition for allowance purposes.	NE
3. Documentation of income, exclusions from income, and deductions.	NE
D. Timeliness of Notifications Regarding Rent Changes	Exception Found
1. Verify notification of rent redetermination sent at least 60 days prior to effective date (see 760 CMR 6.04 (4)(b)).	NE
2. Verify Notice of Rent Change sent no less than 14 days prior to effective date (see 760 CMR 6.04 (4)(e)).	E
3. Verify timeliness and proper execution of Lease Addendum (see 760 CMR 6.06 (5)(g)).	NE
E. MRVP Documentation (starting with AUPs conducted after 7/31/17)	Not Applicable
1. MRVP file has Certificate of Fitness (COF).	N/A
2. MRVP file has Letter of Compliance for Lead Paint if child <6 years old and building built prior to 1978 with no new construction permit.	N/A
3. MRVP file has Proof of Ownership which is either 1. Deed/Online Printout from Registry of Deeds or 2. Proof of Insurance or 3. Tax Documents.	N/A
4. MRVP file has W9.	N/A
Exceptions Noted:	<i>The firm identified (3) instances where the 14-day notice of rent change was sent to the tenant less than 14 days prior to the effective date.</i>
Internal Control Recommendation:	<i>It is recommended that the Authority ensure that all required notice of rent change forms be sent no less than the required 14 days prior to the tenant's annual recertification effective date (See 760 CMR6.04 (4) (e)).</i>
Authority's Response:	<i>All three tenants were sent numerous requests for the information needed to do their rent redetermination and all three were very slow to either respond or provide the needed information. As of 2017, the rent redetermination process done starting 1/1/2017 we instituted a new policy that any tenant that had not provided the information requested was sent the attached letter. (See attachment)</i>

NORFOLK HOUSING AUTHORITY

February 2, 2017

RE: 30-DAY NOTICE TO QUIT/
NOTICE OF TERMINATION FOR VIOLATION OF LEASE

Dear::

I am writing to inform you that it is the intention of the Norfolk Housing Authority (hereinafter "NHA") to terminate your tenancy. You are hereby directed to quit, vacate and deliver up the premises held by you at the above address thirty (30) days from receipt of this letter. If you fail to leave the premises by that time, we will go to court and seek permission to evict you. In court, you may present legal defenses in person or via an attorney.

The reasons for termination are:

You have failed to furnish to the Norfolk Housing Authority any and all information requested of you by December 30, 2016 to complete the process of recertification. Further, you have failed to submit, verify and sign any documentation to complete the process of recertification.

You have violated the following provisions your lease:

Failure to recertify:

You have failed to comply with the rent recertification process described in Section IV of the lease, and required by Section IX (A) and (Y). This permits the Authority to terminate your lease under Section X (C) (1), (8) and (10).

Failure to submit information after request:

You have failed to submit verified information as described in your lease, Section IV. This permits the Authority to terminate your lease under Section X (C) (1), (8) and (10).

Failure to sign lease or addendum:

You have failed to sign documents in circumstances described in your lease, IV and IX (Q) and (Y). This permits the Authority to terminate your lease under Section X (C) (1), (8) and (10).

Nondisclosure of income:

You failed to inform the Authority of your actual income as required by your lease, Section IV (A) and (B). This permits the Authority to terminate your lease under Section X (C) (1),

(8) and (10).

Rules, policies and regulations:

You failed to comply with rules, policies and/or regulations of the authority as required by the lease, Section IX (Q). This permits the Authority to terminate your lease under Section X (C) (15).

The nearest legal services office is: MetroWest Legal Services
63 Fountain Street, Suite 304
Framingham, MA 01702
Tel. (508) 620-1830

You must continue to pay rent until you leave. All payments made after service of this notice will be accepted for use and occupancy only, and with reservation of our right to proceed under this Notice to Quit or any eviction proceedings based on it, and such action will not create a new tenancy with you.

Further, any annual recertification, lease addendum, lease modification or other action, we may undertake in conformance with state regulations or requirements is done without waiving any rights under this Notice to Quit or any eviction proceeding based upon it, and such action will not create a new tenancy with you.

You may request a grievance hearing within seven days following receipt of this notice by completing a grievance form, which you can obtain at the Housing Authority Office. You may be represented at this hearing and you may inspect relevant documents prior to this hearing.

Very truly yours,

Chris Hannifan, Executive Director
Norfolk Housing Authority